

Analyst[®]

E R P

**A Comprehensive Software
For Real Estate Developers**

PROJECT COSTING

SALES

FINANCIAL ACCOUNTING

OPERATIONS

About Us

Brief about software, eBiz & Infrastructure.



This is specially developed for **Real Estate Developers** (who Constructs and Sells Properties, Projects / Buildings) to automate their **Various Business activities**. It helps Executives, Managers and Business Owners in managing their daily works easily and effectively. It generates lot of **data and graphical** reports which helps in right decision making. Its ready formats helps to communicate with **customers** and others.



This Software is developed by a team of experienced **Engineers and Financial Experts** with the feedback of real time **Real Estate Developer** Executives, Managers and Owners. Because of many implementations software has been fine-tuned again and again. Now it can be fast implemented within few days to any new or running **Developer** without taking much of their key employee's time.



e-Business Applications is a **Dubai** based local owned company established in year 2000. Since that **e-Biz** sold its 30 different software to around **5,000** customers in **UAE**. We are specialized in various types of real estate software. Sold to **300+ Real Estates** (Landlord, Property Managers, Developers and Brokers).



Having Local Development and After Sales Support Centre in **Dubai** itself. Having big team of **expert** Software Engineers and Customer Support Executives. Because of this we can customize the software fast as per your requirements and can provide **quick support**. Also we have customers in other **GCC Countries** too.

KEY FEATURES

- 1 Multi Company, Multi Division (Business Activity), Graphic Reporting
- 2 Multi Project, Multi Building, Multi Unit (Property), Multi Currency
- 3 **Integrated Financial Accounting** with Property Inventory, CRM, Sales, Operations and Project Costing
- 4 **Company wise, Division wise Final Accounts (TB, P&L and BS)**
- 5 Option to generate consolidated **Final Accounts** in any combination of selected **Companies and Divisions**
- 6 **Statement of any account** in the chart of accounts can be filtered by Company, by Division, by Project, by Building, by Unit and by Reservation Reference.

KEY FEATURES

- 7** ▶ **Multilevel Cost and Profit Centres**
- 8** ▶ **Multilevel User Access Permissions (View, New, Edit, Post & Print)**
- 9** ▶ **Email and SMS Alerts**
- 10** ▶ **Easy Financial Year Closing**
- 11** ▶ **Free Software training will be given at your office**
- 12** ▶ **Free One Year Support**
- 13** ▶ **Further Customizable as per your Business needs**

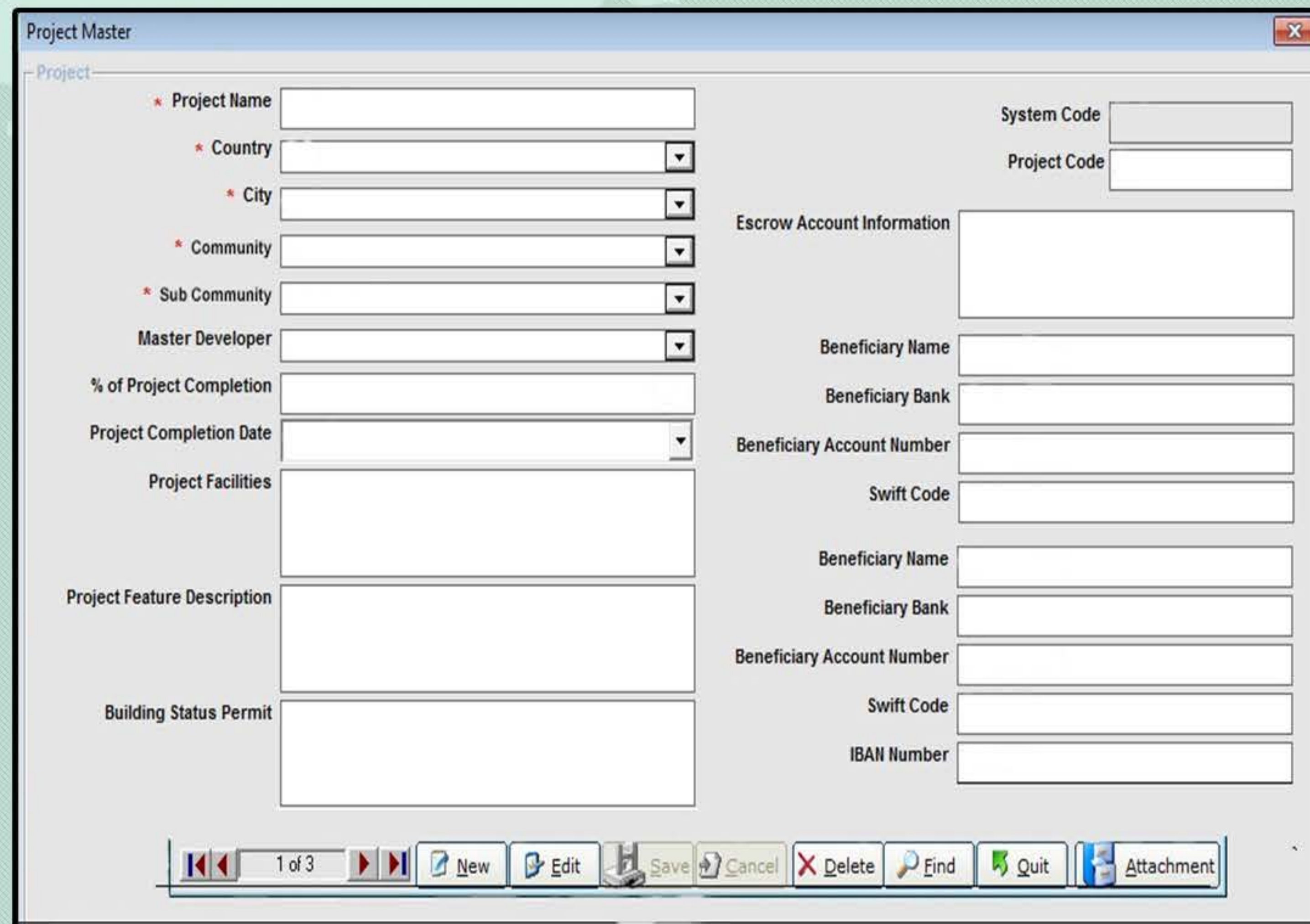
Project Cost Tracking

- ✓ Software helps in **tracking** the ongoing **Project Cost** by capturing all project invoices of Master Developer land cost, Consultants, Suppliers, Contractors, Subcontractors, Service providers, Govt. fees etc.
- ✓ All these invoices will make automatic accounting entries, which books various types of payables and work in progress (WIP).
- ✓ After construction finish it will be transferred to your fixed assets or to Property Inventory. It keeps track of retention payables and advance deductions of each Project / Building. Also deals with the payments to various parties against their invoices and generates their statement of accounts and aging analysis.



Property Inventory (1/3) - Projects

Properties inventory has been drilldown (Categorized and sub categorized) into several levels for easy classification (Country, City, Community, Sub Community, Project, Building, Units (Properties)).



The screenshot shows a 'Project Master' window with the following fields:

- Project Name (text input)
- Country (dropdown menu)
- City (dropdown menu)
- Community (dropdown menu)
- Sub Community (dropdown menu)
- Master Developer (dropdown menu)
- % of Project Completion (text input)
- Project Completion Date (dropdown menu)
- Project Facilities (text area)
- Project Feature Description (text area)
- Building Status Permit (text area)
- System Code (text input)
- Project Code (text input)
- Escrow Account Information (text area)
- Beneficiary Name (text input)
- Beneficiary Bank (text input)
- Beneficiary Account Number (text input)
- Swift Code (text input)
- Beneficiary Name (text input)
- Beneficiary Bank (text input)
- Beneficiary Account Number (text input)
- Swift Code (text input)
- IBAN Number (text input)

At the bottom, there is a toolbar with buttons for: 1 of 3, New, Edit, Save, Cancel, Delete, Find, Quit, and Attachment.



Projects Master will allow you to add 'n' number of Projects with all its various details at higher level. Also you can attach documents and images related to Projects. Easy search with various filters.

Property Inventory (2/3) - Buildings

In one Project you may have many Buildings. Option to add ‘%’ of work progress Building wise.

Building Master

Building

* Country

* City

* Community

* Sub Community

* Project

* Building Name

Developer

Cluster

Phase

% of Building Completion

Building Completion Date

Building Features

Building Facilities

System Code

Building Code

1 of 32

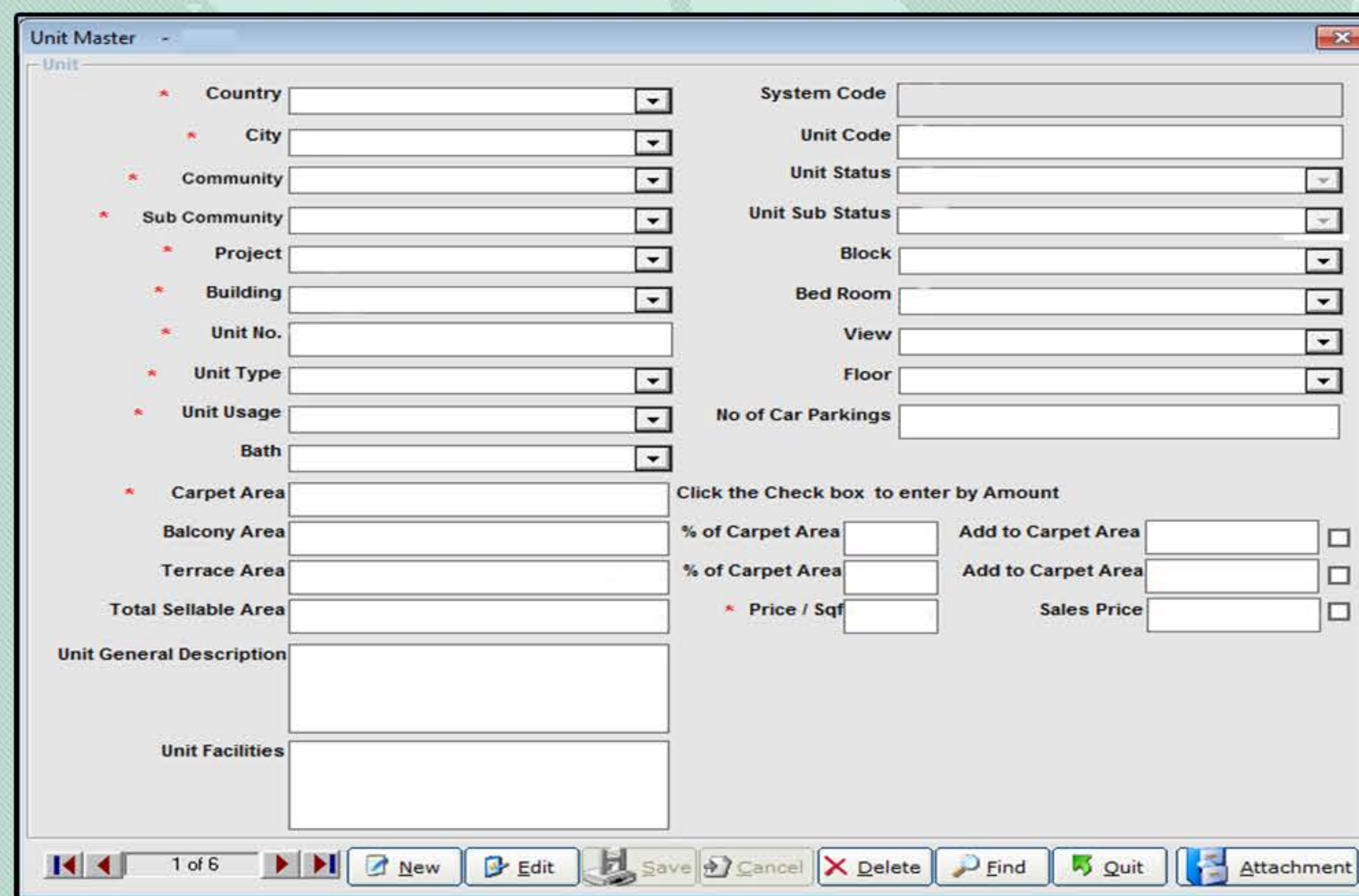
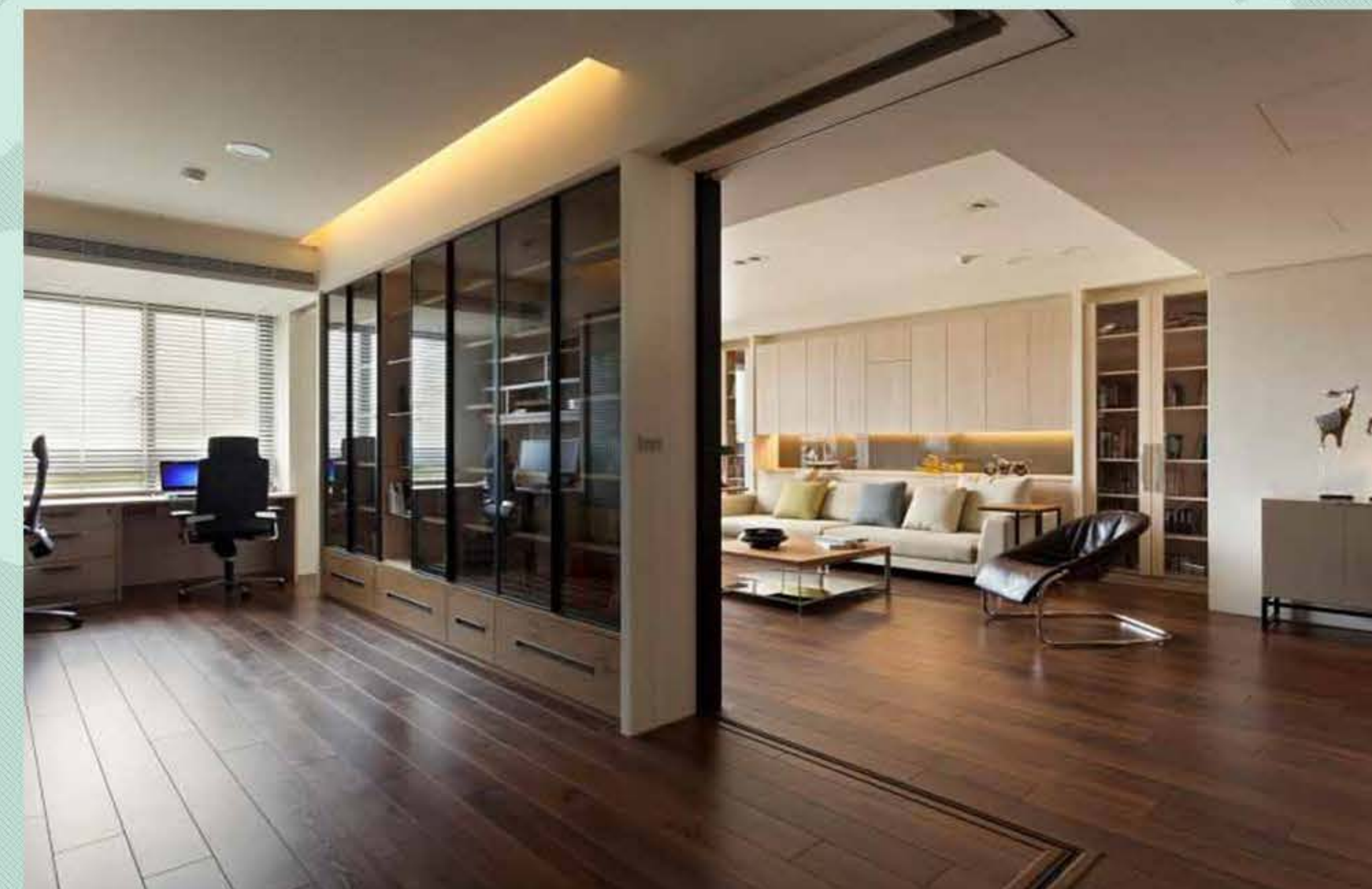
New Edit Save Cancel Delete Find Quit Attachment



Buildings Master will allow you to add ‘n’ number of Buildings with all its various details at higher level. Also you can attach documents and images related to Buildings. Easy search with various filters.

Property Inventory (3/3) - Units

In one Project you may have many buildings. In one building you may have many Units (Properties). Each unit will have its actual code number and alias code number. Units will have status of 'Available for Sale' or 'Not Available for Sale'. These two main statuses will have further sub statuses. These statuses will change automatically by various actions we do in the software forms with these properties.

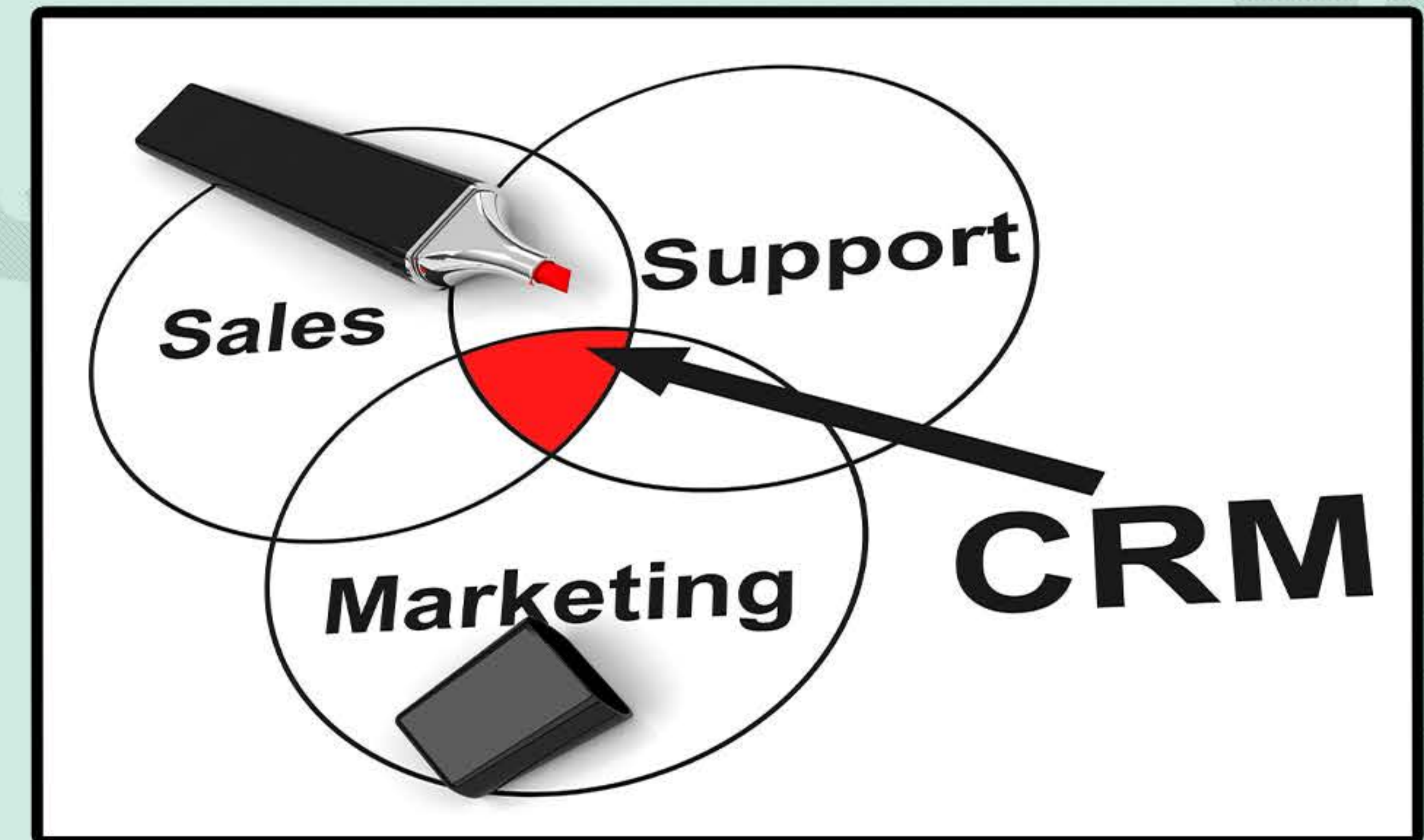



Units Master will allow you to add 'n' number of Units with all its various details. Also you can attach documents and images related to Units. Easy search with various filters. Key details like Commercial or Residential, Number of Bed Rooms & Bath Rooms, Views, Facilities, Description, Area in Sqft, Rate Per Sqft, Sales price etc.

Customer Relationship Management - CRM

Pre-Sales & Marketing:

This part of the **CRM** will act like a vital nerve center to manage Customers (Existing and New prospect Contacts / Companies), Enquiries (Leads/Prospects), Enquiries Distribution to sales agents, its status updates, To Do List (Follow-ups and Task Reminders), Quotations and Sales Orders (Reservations), Properties Listing Management. Prospects and Sales Analysis reports (Data and Graphical).



AfterSales (Support):

This part of the **CRM** will act like a Customer Help Desk to manage Customer's various complaints (of different categories) by capturing them and distributing them to various Customer Support Executives in order to resolve them by coordinating with both customers and various departments of the company. Complaints Status Updates & its Analysis Reporting.

Operations

This part of the software will take care of the following activities



New / Cancellation
of Reservations



Work progress
entry project wise



OQOOD
(Land Department) Fees



Installments Splitting
and Postponing



Sales Purchase
Agreements (SPA)



Property Transfer
and its Fees



Payment Reminders
(Call Notices)



Delivery Note
(For Various Stuff)



Financial Accounts (1/2)

It is fully integrated with Project Costing, CRM and Operations

1

Chart of Accounts

(Option to create 5 level Groups & Ledger Accounts in Assets, Liability, Equity, Income & Expenses)

2

Opening Balance Initialization

3

Allocation of Payments and Receipts Against Invoices

4

Cost Centres

5

Accounts Receivable Management, Accounts Payable Management

6

Vouchers (Entry Forms and Printouts)

- Purchase
- Sales (Reservation / SPA)
- Payment
- Receipt
- Journal
- Petty Cash
- Debit Note
- Credit Note
- Purchase Return
- Sales Return (Reservation / SPA Cancellation)

7

Work in Progress, Retention, Advance Deductions & Payments Management

Financial Accounts (2/2)

It is fully integrated with Project Costing, CRM and Operations.

- 08 **Statement of Accounts**
- 09 **Outstanding Statement of Accounts with Aging**
- 10 **Bank Reconciliation Statement**
- 11 **Pre-Payments Management**
- 12 **Budgeting and Variance Analysis**
- 13 **Payment Plans (Installments) Management**
- 14 **Project Costing Invoices**
- 15 **Financial Year Closing**
- 16 **PDC (Received and Issued) Management**
(Auto accounting Entries for Cheque Receipt, Deposit, Bounce, Re-Submit, Collection of Cash or new Cheque against Bounced and Replacement PDC)
- 17 **Fixed Assets Management**
(Assets listing, Monthly Auto Depreciation Accounting Entry & Reporting)
- 18 **Final Accounts**
(In any Selected Combination of Companies & Divisions)
 - o Trial Balance
 - o Balance Sheet
 - o Profit and Loss / Income Statement

Key MIS Reports

- ✓ All Properties sold, available status report with various filters
- ✓ Leads and Sales Analysis Reports with various filters
- ✓ Sales People Sales and their Commissions Analysis Report
- ✓ Call Notices Status Report for Installments Dues
- ✓ Collection Summary Report project wise
- ✓ Unit Sold, Re-sold (Transfer), Cancellation History report
- ✓ Installment wise outstanding report
- ✓ Land Department 'Oqood' Fee Collection and Paid status report
- ✓ Project, Building and Unit wise Gross Profit Report
- ✓ Project costing report and Contractors Outstanding report

Key MIS Graphs

- Property Availability & Sold - Pie
- Statuses wise Leads Pipeline - Funnel
- Sales Executive wise Leads Pipeline – Pie
- Sales Variance (Target Vs Actual) - Curve Lines
- Customers Complaints Management - Dashboard
- Installments Outstanding Status – Pie
- Central Customer Service - Dashboard
- Project wise Income and Expenses – Curve Lines
- Collection Variance (Target Vs Actual) - Curve Lines
- Call Notices Management – Dashboard



Other Famous Software/Services of eBiz

Property Management Software

(Integrated Operations & Accounting)

- For Own Buildings (Landlords) Mgt.
- For Others Buildings Management
- For Sales & Rental Property Brokers
- For Property Maintenance Mgt.

Quick Deals Property CRM

(For Rental and Sales)

Analyst Contracting / Construction ERP
Integrated Operations & Accounting

Cloud Books 4U - Financial Accounting

Premium Insurance Brokers ERP

(General, Motor, Medical, Life & Accounting Mgt.)

Analyst Telemarketing CRM

Analyst HR & Payroll

(Time Attendance, e-Reminder, HR, Payroll & WPS)

Analyst Fixed Assets Management Software

Cheque Printing Software

Supply and Installation of Servers, PCs, VPN, CCTV, Cloud Hosting, Web Design & Networking



eBiz[®]
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e-Business Applications

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